#### Is your car wash contending with these problems?

- ◆ Foul odors like the "rotten egg" smell technically known as hydrogen sulfide
- ♦ Splattered oily/greasy deposits on cars exiting the wash
- ♦ Lost carwash customers
- ♦ Malfunctioning and dirty dispensing and cleaning equipment
- ♦ Dirty cars

Don't automatically blame these problems on the reclaim system equipment. Dirty cars and noxious odors could be indicators that your carwash chemicals (soaps, waxes, and extra service specialty products) are out of balance or the wrong choices altogether for your reclaim system. Reclaim compatible chemicals (not reclaim friendly or biodegradable) are essential to the proper functioning of a car wash reclaim system. When non-reclaim compatible detergents mix with the wax products in the reclaim system they react together forming insoluble residues that attract oil and dirt and form clumps. In turn, these sticky black oily masses make even larger deposits that will eventually settle out, pack into corners and dirty car wash walls and equipment. Often the result is noxious "rotten egg" odors associated with too many reclaim systems and ruin the customer experience.





## NON-RECLAIM COMPATIBLE

### **RECLAIM COMPATIBLE**

These pictures of water from reclaim systems illustrate the points above. Look at the large masses in non-reclaim water.

Solve these problems with True Reclaim
Compatible Products from Ver-tech Labs!

#### CHART OF OUR RECLAIM COMPATIBLE PRODUCTS

| Reclaim<br>Compatible | CODE   | PRODUCT   | Tunnel<br>Touchless | Tunnel<br>Friction | IBA<br>Touchless | IBA Friction | Foam Level | Wheels   | Tires    | High<br>Pressure | Reclaim<br>Compatible | Green    |
|-----------------------|--------|---|---------------------|--------------------|------------------|--------------|------------|----------|----------|------------------|-----------------------|----------|
| BUG REMOVER           | EXT372 | BUG-BE-GONE. Softens and removes bugs and other debris. Will not dry on car.  |                     | √                  |                  | ✓            | M          |          |          | ✓                | <b>₹</b> c            | ✓        |
| LOW pH PRESOAK        | EXT108 | PRESOAK PRO HTX: HF presoak for friction or touchless tunnel car washes.  | ✓                   | √                  | ✓                |              | Н          | ✓        |          |                  | <b>₹</b> c            |          |
|                       | EXT107 | LOW PH PRESOAK 112: A low pH acid touchless presoak for use in tunnels or IBA's.                                    | ✓                   |                    | ✓                |              | М          | ✓        |          |                  | <b>₹</b> c            | ✓        |
|                       | EXT430 | VISION: A safe and effective touchless presoak for touchless automatics and conveyors.                              | ✓                   | ✓                  | ✓                | ✓            | M          |          |          |                  | <b>₹</b> c            | ✓        |
|                       | EXT428 | DOUBLE VISION: Double Vision is a concentrated version of Vision.   | ✓                   |                    | ✓                |              | М          |          |          |                  | <b>₽</b> C            | ✓        |
| HIGH pH PRESOAK       | EXT129 | APOGEE: One component hyper concentrate touchless presoak.  | ✓                   |                    | ✓                |              | М          | <b>\</b> | <b>→</b> | ✓                | RC)                   | ✓        |
|                       | EXT432 | BLACK KNIGHT: A concentrated RC detergent for use as a touchless presoak, tire cleaner and wheel cleaner.           | ✓                   | ✓                  | ✓                | ✓            | M          | <b>✓</b> | <b>√</b> | ✓                | <b>₹</b> c            | ✓        |
|                       | EXT126 | DOUBLE BARREL: A high-foaming liquid prep gun soap and presoak.   | ✓                   | ✓                  | ✓                | ✓            | Н          | <b>\</b> | <b>√</b> | ✓                | <b>₹</b> C            | ✓        |
|                       | THU100 | THUNDERBOLT: Touchless Presoak and prep gun soap. Best choice as a presoak or prep gun soap with hard water.        |                     | ✓                  | ✓                | ✓            | М          | <b>\</b> | <b>→</b> | ✓                | R <sub>C</sub>        | ✓        |
|                       | EXT431 | INNOVATION: Caustic touchless presoak.  | ✓                   | ✓                  | ✓                | ✓            | М          | ✓        | ✓        | ✓                | <b>₽</b> C            | ✓        |
|                       | VSS0L2 | KICK IT: Alkaline Booster that can be used with all high pH presoaks.   | ✓                   | ✓                  |                  |              | N/A        |          |          |                  | <b>₿</b> c            | ✓        |
|                       | EXT429 | FOAMY VISION: A non-corrosive, low pH, high foaming detergent concentrate for friction vehicle washes.              |                     | ✓                  |                  | ✓            | Н          |          |          |                  | ₿Ċ                    | ✓        |
|                       | EXT291 | JOLT: Friction soap and detergent booster for our reclaim compatible presoaks to improve cleaning and foam level.   | ✓                   | ✓                  | ✓                | ✓            | Н          |          |          |                  | <b>₹</b> c            | ✓        |
| POWDER                | EXT435 | CONQUEST: Caustic pow der that is used with Jolt to make an alkaline touchless presoak and prep gun soap.           | ✓                   | ✓                  | ✓                |              | N/A        |          |          |                  | <b>₹</b> C            | ✓        |
| TRIPLE FOAM           | EXT140 | TRIPLE SHINE PLUS: Polymer fortified multi-colored foam polish available in red, blue, green and yellow.            | ✓                   | ✓                  | ✓                | ✓            | Н          |          |          |                  | <b>₹</b> c            | <b>√</b> |
|                       | EXT142 | SPLASH: A multicolored low pH foam polish. Fast rinsing with a great break.   | ✓                   | √                  | ✓                | ✓            | М          |          |          |                  | R <sub>C</sub>        | ✓        |
|                       | EXT146 | GLEAM CLEAR COAT SEALER: A silicone-fortified clear coat sealer designed to protect and enhance shine.              | ✓                   | ✓                  | ✓                | ✓            | N/A        |          |          |                  | R <sub>C</sub>        | ✓        |
| PROTECTANT            | EXT504 | MAGMA SHINE Designed for Lava Arches has Carnauba w ax.   | ✓                   | ✓                  |                  |              | Н          |          |          |                  | <b>₹</b> c            | ✓        |
|                       | EXT422 | REPEL ASP: Premium protectant that repels water, creates a high gloss finish, and provides premium protection.      | ✓                   | ✓                  | ✓                | ✓            | M          |          |          |                  | R <sub>C</sub>        | ✓        |
| SEALERWAX             | EXT415 | CHERRY SPRAY SHINE: Clear coat protectant and sealer wax.   | ✓                   | ✓                  | ✓                | ✓            | N/A        |          |          |                  | RC)                   | ✓        |
|                       | EXT416 | LEMON SPRAY SHINE: Clear coat protectant and sealer wax.  | ✓                   | ✓                  | ✓                | ✓            | N/A        |          |          |                  | R <sub>C</sub>        | ✓        |
| DRYING AGENT          | EXT149 | BREAK AWAY: Drying Agent Concentrate.   | ✓                   | ✓                  | ✓                | ✓            | NA         |          |          |                  | <b>₹</b> c            | ✓        |
|                       | EXT147 | BONE DRY: A new technology drying agent that "sheets" water off the surface of the car.                             | ✓                   | ✓                  | ✓                | ✓            | NA         |          |          |                  | R <sub>C</sub>        |          |
|                       | EXT150 | QUICK DRY: Concentrated drying agent for all applications.  | ✓                   | ✓                  | ✓                | ✓            | NA         |          |          |                  | R <sub>C</sub>        | ✓        |
|                       | EXT155 | EVOLUTION: Premium drying agent for all applications.   | ✓                   | ✓                  | ✓                | ✓            | N/A        |          |          |                  | Rc                    | ✓        |
|                       | EXT139 | HELL ON WHEELS: Our best acid w heel cleaner. Contains hydrofluoric and sulfuric acid.                              | ✓                   | √                  |                  |              | М          |          | ✓        |                  | <b>₹</b> c            |          |
|                       | EXT138 | WHEEL BLASTER: Wheel Blaster is a one component super concentrate and our our best alkaline wheel and tire cleaner. | ✓                   | ✓                  |                  |              | М          |          | ✓        | ✓                | R <sub>C</sub>        | ✓        |

## CHECK OUT OUR TESTIMONIALS ONLINE AT: WWW.VER-TECHLABS.COM



For over 30 years, Ver-tech Labs has been an industry leader in manufacturing products for the Vehicle Care Industry.

Ver-tech Labs will provide you with the right combination of products and expertise to produce the highest quality vehicle possible - friction or touchless, conveyor or in-bay automatics.

#### **HERE IS THE DIFFERENCE:**

**PEOPLE:** An experienced and talented field sales force that works with our customers on-site to solve their toughest cleaning problems.

PRODUCTS: An innovative product line with revolutionary road-film breaking technology to solve the toughest cleaning and drying problems.

**PARTNERSHIP:** A belief that our customers are our business partners. We believe that if our customers are not profitable, Ver-tech Labs will not be.

We realize that individual situations require unique solutions; cleaning conditions change. We are committed to work on every challenge. Our success depends on our efforts to make your wash a success!





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# Ver-tech Labs Reclaim Compatible Products

## True Reclaim Compatible Chemistry that produces Cleaner, Brighter, Better Cars!



Ver-tech Labs has developed a very special group of TRUE RECLAIM COMPATIBLE and balanced products for friction and touchless, automatics and tunnels. Unlike our competitors, you don't need to sacrifice quality or clean cars with Ver-tech Labs Reclaim Compatible products. Don't be fooled by claims of reclaim friendly or biodegradable, use True Reclaim Compatible products by Ver-tech Labs. Our products are PROVEN TO PRODUCE CLEAN, DRY AND SHINY CAR AND SOLVE YOUR RECLAIM ODOR PROBLEMS.

#### **See What Our Customer's Say:**

"Before using Ver-tech Labs products, the odor of my reclaim systems would get pretty bad. The smell would even prompt some customers to call and complain. I started using Ver-tech Labs reclaim compatible car wash products and within a few weeks the nasty reclaim system odors were gone. The VTL chemicals actually made the car wash smell better, leaving a clean, fresh odor. The car wash bays were easier to maintain because I no longer had algae growing out of control. Ver-tech Labs products gave my customers clean cars and saved me almost 15% in chemical costs."

Owner

**Multi-Site Washes** 



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